

Glenn Steers, IEA Chapter NC/Raleigh/Wake Radon - I don't have any prepared notes so I'm Glenn Steers we started Wake Radon 6 years ago and with an eye to become dominant in the market and 3 years ago we purchased our competitor Raleigh Radon, so now we have a staff of about 10 people, seven which field technicians that are all certified and I can say pretty confident that we're probably the largest measurement company in the state but for sure in the triangle.

We are aware of the Gregory's they do great work for home inspectors, and I'm also a licensed home inspector, and all our technicians are also licensed home inspectors as well. That's got more to do with access for MLS but and the Gregory's do great work for home inspectors, but they're primarily a home inspector training company, but in terms of becoming a an arbiter of radon standards there's a conflict of interest, because they sell a product that test for radon as Eric mentioned not only does the authorizing body or the certifying body need to oversee the mitigation and the measurement. Now we only do measurements some people here do only mitigation and some do both, there's also the factor of having to be able to have to a credit labs so that labs can either take in actual charcoal test or oversee the calibration process of CRMs, which are continuous rate on monitors a disposable type of a deal that goes to a lab and or there's an actual machine.

I think we had a discussion at lunch, and we think we all use different machines, so my concern is that as much as I like the Gregory's they don't have the same breadth to offer the calibration, the lab certification oversight over mitigation and measurement. But also, I feel there's a conflict of interest in the fact that they sell a device and they don't really offer an alternative to that device.

But also they don't have the as much as it as they do with the education and NRPP and NRSP have annual functions where their membership comes together to meet learn new standards of practice, which we just got some new ones this year and even though we're not a certified state yet our company has been voluntarily following the national standards we would like all of our competitors and all of our fellow home inspectors to voluntarily or mandatorily follow the standards that have been set up by this organization in concert with the EPA.